MANDATORY DISCLOSURES

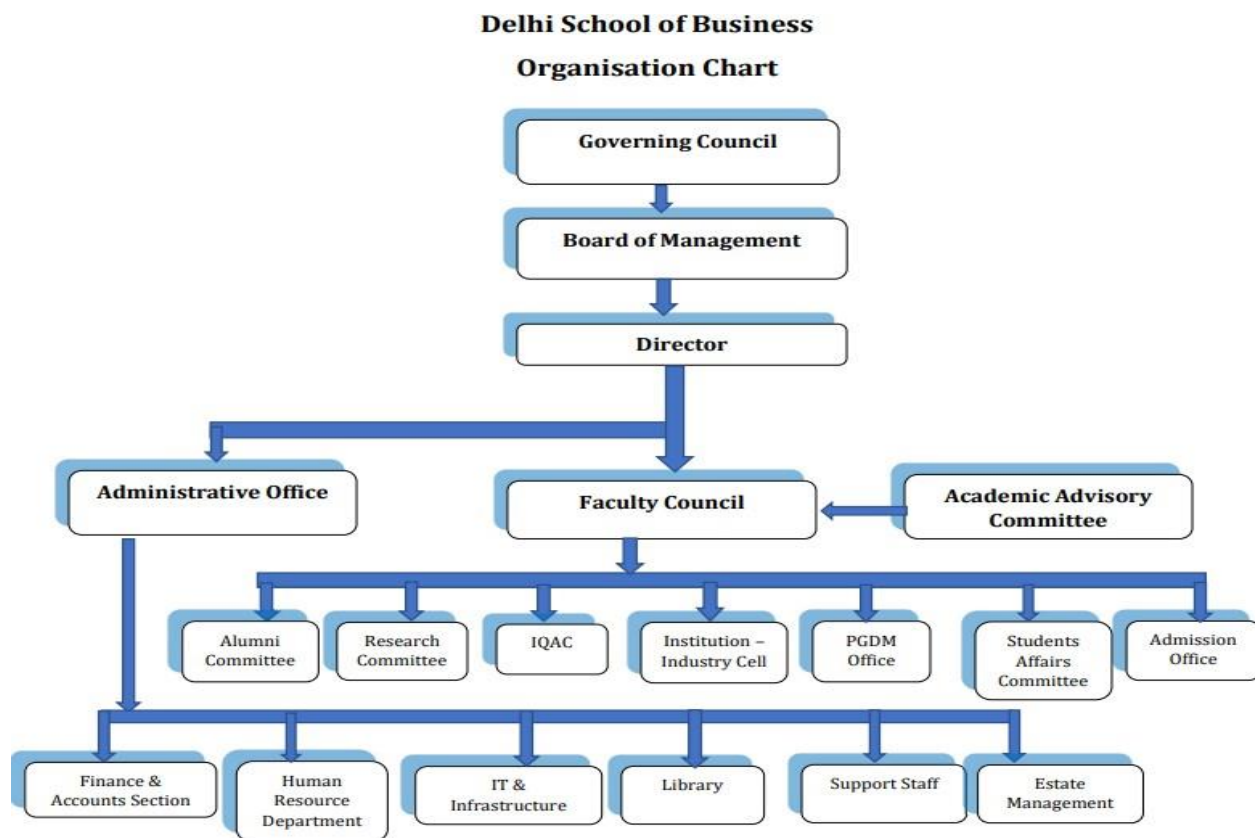| 1	Name of the institution	**DELHI SCHOOL OF BUSINESS (DSB)** Vivekananda Institute of Professional Studies-TC Outer Ring Road, AU Block, Pitampura, Delhi-110034 Ph.No.:01127343401/02/03
2	Name and address of the Society/Trust/ Company	**Strength India Educational Society** 25, Shivaji Marg, Delhi-110015
3	Name and Address of the Director	**Prof Sourindra Bhattacharjee** DELHI SCHOOL OF BUSINESS Vivekananda Institute of Professional Studies-TC Outer Ring Road, AU Block, Pitampura, Delhi-110034 011-27343401/02/03 Mobile No: 8400542090 Email id: director@dsb.edu.in
4	Name of the affiliating University	Not applicable
5	Governance	Governing Council Board of Management Director Faculty Council Statutory Committees Institutional Committees

NBA Accreditation Status		
1	**Programmes / Courses Accredited**	**The Post Graduate Diploma in Management (General) is accredited** vide letter No. 17-39-2022-NBA dated 26-12-2022 for the **duration of 3 year for Academic Years 2022-23 to 2024-2025 i.e., upto 30-06-2025 (2nd cycle)**
2	**Applied for Accreditation**	
	A. **Applied but visit no happened**	
	B. **Visit happed but result awaited**	

NAAC Accreditation Status		
1	**Accredited**	**Not Applicable**
2	**Applied for Accreditation**	
	A. Applied but visit no happened	
	B. **Visit happed but result awaited**	

1. List of Board of Governors

S. No.	Name & designation	Status
1	Dr. S.C. Vats	Chairman
2	Mr. Krishan Aggarwal	Vice-Chairman
3	Mr. Suneet Vats	Vice-Chairman
4	Mr. Ajay Bindal	Vice-Chairman
5	Mr. Vineet Vats	Vice-Chairman
6	Mr. Naresh Aggarwal	Secretary
7	Dr. Amita Dev, Vice- Chancellor, Indira Gandhi Delhi Technical University for Women, Delhi	Member
8	Mr. Anil Sardana, CEO & Managing Director at Adani Transmission Limited; (MD - Adani Power Limited; Chairman - Adani Electricity Mumbai)	Member
9	Ms. Anuradha Amos, Principal St. Thomas School, Mandir Marg	Member
10	Dr. Kavita Sharma, President, South Asian University, Delhi	Member
11	Mr. Kewal Handa, President , Salus Lifecare Pvt. Ltd., Mumbai	Member
12	Mr. Naveen N D Gupta, Chartered Accountant and Former President at ICAI and Chairman of ICAI-ARF	Member
13	Shri Shyam Bang, Director, Jubilant Life Sciences Ltd.	Member
14	Prof. D.P Goyal, Director & Professor (Information Systems), IIM Shillong	Member
15	Prof. Amit Mookerjee, HoD, Deptt of Management, Delhi Technological University (East Delhi Campus), Bhawna, Delhi	AICTE Nominee
16	Prof. (Dr.) Prof Sourindra Bhattacharjee	Member Secretary
17	Prof. (Dr.) Rattan Sharma, Professor Emeritus, Delhi School of Business, New Delhi	
18	Prof. (Dr.) Neerja Arora, Professor, DSB	

2. Organizational chart and processes

Delhi School of Business

Organisation Chart

The overall functioning of the Institute is supervised by the Board of Management and the Governing Council. Decisions which require a large outlay of funds and are proposed to have significant impact on the operations of the Institute are proposed by committees to the Director. Director analyses the feasibility and usefulness of these initiatives and forwards them to the Board of Management. The Board members meet every week to discuss and decide on pertinent proposals. Some proposals depending on the fund outlay and the magnitude of their consequences are accepted and approved by the Board of Management (for nominal changes and low cash outlay) and some are forwarded for approval from the Governing Council (for significant changes and large cash outlay)

At the beginning of every academic year, committees are constituted with faculty, staff and student members identified as members. Broad outline of the expected activities under each committee are discussed in faculty council meetings.

Each committee assumes charge and plans activities for the year. All activities are submitted to the Director Office where the Academic Calendar is finalized after including all proposed events. Once circulated the Academic Calendar is adhered to in strict compliance unless there are exigencies.

A few committees are constituted as a part of Statutory Compliance of AICTE. These include

- Student Grievance Committee
- Internal Complaint Committee on Sexual Harassment
- Anti-Ragging Cell
- SC/ST Cell

S. No.	Activity details	Yes / No
1	Nature and Extent of involvement of Faculty and students in academic affairs/improvements	Yes
2	Mechanism/ Norms and Procedure for democratic/ good Governance	Yes
3	Student Feedback on Institutional Governance/ Faculty performance	Yes
4	Grievance Redressal mechanism for Faculty, staff and students	Yes
5	Establishment of Anti Ragging Committee	Yes
6	Establishment of Online Grievance Redressal Mechanism	Yes
7	Establishment of Grievance Redressal Committee in the Institution and Appointment of OMBUDSMAN by the Institute	Yes
8	Establishment of Internal Complaint Committee (ICC)	Yes
9	Establishment of Committee for SC/ ST	Yes
10	Internal Quality Assurance Cell	Yes

3. Programs: Name of Programs approved by AICTE

Name of the Program approved by AICTE	Status of accreditation of the course	Total no. of courses	No. of courses for which applied for accreditation on	Status of accreditation Primary/ Applies for SAR & results awaited	No. of Seats	Duration	Fees
PGDM (General)	**Accredited**	**01**	**01**	**1st Cycle : Recd. In 2019 - till June 2022 2nd Cycle: Recd in 2022 till June 2025**	**180**	**2 years**	**9,25,000/- for two years**
PGDM (Fintech)	**NA**	**01**	**NA**	**NA**	**30**	**2 years**	**9,40,000/- for two years**
FPM	**NA**	**01**	**NA**	**NA**	**10**	**3 years**	**6,22,000/- for three years**

4. Placement Facilities : **Yes**

Campus placement in last three years with minimum salary, maximum salary and average			
Batch	**Min Salary**	**Max Salary**	**Average**
2021-23	**4.2**	**14**	**7.04**
2020-22	**3.5**	**14.5**	**5.73**
2019-21	**3.5**	**12**	**6.5**
2018-20	**3.5**	**11**	**6.1**
2017-19	**3.0**	**15**	**5.8**
Name and duration of program having Twinning and Collaboration with Foreign University(s) and being run in the same Campus along with status of their AICTE approval. If there is Foreign Collaboration, give the following details		**Not Applicable**	

5. Faculty details

S. No.	Name	Qualification	Area of Specialization	Designation	Date of Joining	Currently Associated (Y/N)	Nature of Association (Regular/ Contract/ Adjunct)
			Faculty Details with Qualification				
1	Prof. Sourindra Bhattacharjee	FPM, M.Sc.	Economics & IB	Director & Professor	16-Jun-17	Y	Regular
2	Prof. Shoma Mukherji	EFPM, MBA	HR & OB, Communication	Professor	05-Nov-14	Y	Regular
3	Dr. Rashmi Sharma	Ph.D., PGDM	HR & OB, Communication	Professor	02-Sep-19	Y	Regular
4	Dr. Ashu Lamba	Ph.D.,MBA	Finance	Assistant Professor	20-Sep-21	Y	Regular
5	Dr. Renu Vashisht	PhD, M.Phil, MCA	IT & HR	Professor	07-Jun-15	Y	Regular
6	Dr. Ramanpreet Singh	Ph.D., MBA	Finance	Professor	29-Nov-12	Y	Regular
7	Prof. Gaurav Sarin	PGPX, BE (Electronics), Ph.D (Pursuing)	Operation and Analytics	Associate Professor	29-Apr-15	Y	Regular
8	Prof. Divya Bajpai	FPM, MA	HR & OB	Assistant Professor	15-Jun-17	Y	Regular
9	Dr. Neerja Arora	Ph.D., PGDM	Quantitative & Data Analytics	Professor	19-Jun-17	Y	Regular
10	Dr. Atul Singh Chauhan	Ph.D., BE (CS)	Marketing	Assistant Professor	14-Feb-19	Y	Regular
11	Dr. Jatin Vaid	Ph.D., MBA	Marketing	Assistant Professor	01-Jul-17	Y	Regular
12	Dr. Poonam Khurana	PhD, MPhil, MA, Physiology	HR & OB	Professor	03-May-21	Y	Regular
13	Prof. Priyanka Goyal	MBA, Ph.D (Pursuing)	Finance & Accounting	Assistant Professor	04-Apr-22	Y	Regular
14	Dr. Ruchika Sharma	Ph.D., MBA	Marketing	Assistant Professor	04-Apr-22	Y	Regular
15	Dr. Kritika Nagdev	PhD, MBA	Marketing	Assistant Professor	11-Apr-22	Y	Regular
16	Dr. Anurag Banerjee	Ph.D, M.Phil, M.Com	Banking and Finance	Assistant Professor	01-Jun-22	Y	Regular
17	Dr Chandan Kumar Thakur	Ph.D, MBA	Marketing	Associate Professor	20-Jun-22	Y	Regular
18	Syed Abdullah Ashraf	MBA, Ph.D (Pursuing)	Operation and Analytics	Assistant Professor	01-Jul-22	Y	Regular
19	Prof Jaspreet Kaur Bhasin	Ph D., M.Phil, MBA, B.Sc	Marketing	Associate Professor	26-Sep-22	Y	Regular
20	Prof Meghna Chhabra	Ph. D , MMS	Entrepreneurship & Finance	Professor	19-Dec-22	Y	Regular
21	Prof Yusra Anees	Pursuing Ph.D - JNU, UGC-Net, PG (Economics)-JNU	Economics & International Business	Assistant Professor	16-Oct-23	Y	Regular
22	Prof. Bishnu Prasad Dash	Pursuing Ph.D , IIM, Ranchi, B.Tech	Operations & Supply Chain Management	Assistant Professor	15-Jan-23	Y	Regular

6. Permanent Faculty: Student Ratio   1:18

7. Number of Faculty employed and left during the last three years:

Year	No. of faculty employed	No. of faculty left
2023-24	02	02
2022-23	05	04
2021-22	06	07

8. Admission Procedure – Mention the admission test being followed, name and address of the TestAgency and its URL (website):-

S. No.	Admission Test	Test Agency	URL
1.	CAT	IIM	https://www.catiim.in
2.	XAT	XLRI	Https://www.xlri.edu
3.	CMAT	NTA (AICTE)	https://cmat.nta.nic.in
4.	MAT	AIMA	https://mat.aima.in
5.	ATMA	AIMS	https://www.ataais.com

9. No. of Seats sanctioned & year of approval:-

Courses	No of Seats	Approval Year
AY 2023-24		
1. PGDM-General	180	2023
2. PGDM-Fintech	30	2023
3. FPM	10	2023
AY 2022-23		
2. PGDM - General	150	2022
3. PGDM - Fintech	30	2022

10. No. of Students admitted/Enrolled (category wise last 3 Years)

Category	2023-24 (PGDM-Fintech)	2023-24 (PGDM- General)	2022-24	2021-23
General	21	167	122	124
SC	01	05	1	4
ST	00	00	-	-
OBC	02	07	7	8
TOTAL	**24**	**179**	**130**	**136**

11. No. of Applicants: Total no of student's application received. - **910**

12. Results of Admission Under Management seats/Vacant seats   - No management quota

13. Calendar for Admissions:

Last date of submission of applications	Through CAT: 15th Jan 2023 ; XAT: 15th Feb 2023 CMAT: 5th Feb 2023 ; MAT: 30th May 2023
Release of Admission Offer	From 5th April 2023 onwards
Date of Acceptance by the candidate	Within 15 days of admission offer
Last Date of Closing of Admissions	15thh Sept'23, as per AICTE Notification
Starting of Admission Session	01st August, 2023
Waiting List on Expiry of Main List	Based on acceptance of admission offered
Refund Policy	We adhere to the guidelines of AICTE as mentioned below:
	1. In the event of a student withdrawing before the start of the course, the entire fee collected from the student, after the deduction of the processing fee of not more than Rs. 1000/- will be refunded to the student.
	2. In case, if a student leaves after joining the course and if the vacated seat is consequently filled by another before the last date of admission, the entire fee collected from the student, after the deduction of the processing fee of not more than Rs. 1000/- and proportionate deductions of monthly fees, where applicable, will be refunded to the student
	3. The last date for withdrawal of PGDM admission for the purpose of refund of fees will be 11th September'2023 as per AICTE notification.

14. Criteria and Weightages for Admission (Describe each criterion with its respective weightages i.e Admission Test, marks in qualifying examination etc.)

Criteria & Weightages for Admission in 2023-24										
Weightages										
2023-24	GD (15%)	Case Analysis (10%)	PI (15%)	Academic / Gender Diversity (5%)	Work Exp (5%)	Graduation (7.5%)	12th (7.5%)	10th (5%)	Competitive Exams (30%)	**100 %**

Eligibility Criteria

1. Minimum three years Bachelors' degree or equivalent in any discipline with minimum 50% marks in aggregate*

2. Fresher's and candidates with less than 24 months of work experience as on 30th June 2022 ONLY are eligible to apply.

3. CAT / XAT /MAT/ CMAT / IPCET

Note: - * Applicants who are appearing for the final-year degree examination can also apply, subject to submission of all mark sheets and pass certificate to DSB Admission office at a later date.
Failing to do so will result in admission being cancelled.

Evaluation Criteria

Evaluation Criteria	Weightage
Academic Profile	20%
CET (CAT/XAT/CMAT/ MAT & IPCET)	30%
Personal Interview	15%
GD	15%
Case writing	10%
Work Experience	5%
Gender/Academic Diversity	5%
Total	**100 Marks**

15. Fee Structure :

DELHI SCHOOL OF BUSINESS
By Vivekananda Institute of Professional Studies TC

Delhi School of Business (VIPS-TC)
Fees Structure for the Batch 2023-25

Details	Instalment I	Instalment II	Instalment III	Instalment IV	Total
Due Dates	At the time of Admission	Nov 3, 2023	Mar 9, 2024	Aug 9, 2024	
Tuition Fee	1,71,250	1,71,250	1,71,250	1,71,250	6,85,000
Exam Fee	5,000	5,000	5,000	5,000	20,000
IT Support Fee & Online Database	8,000	8,000	8,000	8,000	32,000
Library Fee & Case study Subscription	20,000	20,000	20,000	20,000	80,000
Reading Material Fee	20,000	20,000	20,000	20,000	80,000
Corporate Skill Development Fee	5,000	5,000	5,000	5,000	20,000
Alumni Membership Fee	4,500				4,500
Library Security Deposit(Refundable)	3,500				3,500
Scholarship					
Total Fees payable	2,37,250	2,29,250	2,29,250	2,29,250	9,25,000

*The fees is refundable after the program, if all dues are closed
Note: The Institute adheres to AICTE Guidelines.

DELHI SCHOOL OF BUSINESS
By Vivekananda Institute of Professional Studies TC

Delhi School of Business (VIPS-TC)
Fees Structure for PGDM-Fintech
Batch: 2023-25

Details	Instalment I	Instalment II	Instalment III	Instalment IV	Total
Due Dates	At the time of Admission	Nov 3, 2023	Mar 9, 2024	Aug 9, 2024	
Tuition Fee	1,71,250	1,71,250	1,71,250	1,71,250	6,85,000
Exam Fee	5,000	5,000	5,000	5,000	20,000
IT Support Fee & Online Database	8,000	8,000	8,000	8,000	32,000
Library Fee & Case study Subscription	20,000	20,000	20,000	20,000	80,000
Reading Material Fee	20,000	20,000	20,000	20,000	80,000
Corporate Skill Development Fee	5,000	5,000	5,000	5,000	20,000
Alumni Membership Fee	4,500				4,500
Lab Fees	3,750	3750	3750	3750	15,000
Library Security Deposit(Refundable)	3,500				3,500
Total Fees payable	2,41,000	2,33,000	2,33,000	2,33,000	9,40,000

*The fees is refundable after the program, if all dues are closed
Note: The Institute adheres to AICTE Guidelines.

Delhi School of Business(VIPS-TC)
Fee Structure for the Batch 2022-24

Details	Instalment I	Instalment II	Instalment III	Instalment IV	Total Fee
Due Dates	At the time of admission	Friday, Nov 4, 2022	Monday, March 13, 2023	Tuesday, Aug 8, 2023	
Tuition Fee	1,62,500	1,62,500	1,62,500	1,62,500	6,50,000
Exam Fee	2,250	2,250	2,250	2,250	9,000
IT Support Fee & Online database	20,000	20,000	20,000	20,000	80,000
Library Fee & Case study subscription	15,000	15,000	15,000	15,000	60,000
Reading Material Fee	9,000	9,000	9,000	9,000	36,000
Corporate Skill Dev Fee	10,000	10,000	10,000	10,000	40,000
Alumni Membership Fee	8,000				8,000
Library Caution Fee*	3,500				3,500
Student Welfare Fund	3,500				3,500
Total Fees Payable	2,33,750	2,18,750	2,18,750	2,18,750	8,90,000
Estimated Cost of the Optional Fees		Estimated Cost^	Estimated Cost^		
Estimated Cost^	The costs are estimates and may increase if the concerned Institute increases it charges.				

* The fees is refundable after the program, if all dues are cleared

Note: The Institute adhere to AICTE Guidelines.

Delhi School of Business(VIPS-TC)
Fee Structure for the Batch 2022-24

Total Fee	**Rs. 8,86,500 + Rs. 3500** (Security refundable)
1st Installment (Payable at the time of admission)	**Rs. 2,30,250 + Rs. 3500** (Security refundable)
IInd Installment	**Rs. 2,18,750/- 04th November, 2022**
IIIrd Installment	**Rs. 2,18,750/- 13th March, 2023**
IVth Installment	**Rs. 2,18,750/- 08th August, 2023**

Delhi School Of Business

By Vivekananda Institute of Professional Studies -TC

PGDM FINTECH

Fee Structure for the Batch 2022-24

Details	Instalment I	Instalment II	Instalment III	Instalment IV	TotalFee
Due Dates	At the time of admission	Friday, November 4,2022	Monday, March 13,2023	Tuesday, August 8,2023	
Tuition Fee	1,65,500	1,65,500	1,65,500	1,65,500	6,62,000
Exam Fee	3,000	3,000	3,000	3,000	12,000
IT Support Fee & Online database	20,000	20,000	20,000	20,000	80,000
Library Fee & Case Study subscription	15,000	15,000	15,000	15,000	60,000
Reading Material Fee	9,000	9,000	9,000	9,000	36,000
Corporate Skill Dev Fee	10,000	10,000	10,000	10,000	40,000
Alumni Membership Fee	8,000				8,000
Library Caution Fee*	3,500				3,500
Student Welfare Fund	3,500				3,500
Total Fees Payable	2,37,500	2,22,500	2,22,500	2,22,500	9,05,000
Estimated Cost of the Optional Fees		Estimated Cost^	Estimated Cost^		
Estimated Cost^	The cost are estimates and may increase if the concerned Institute increases it charges				

* The fees is refundable after the program, if all dues are cleared

Note : The Institute adhere to AICTE guidelines

16. Information of Infrastructure and Other Resources Available

1	Number of Class rooms and size of each	Seven (90 sqm each)
2	Number of Tutorial rooms and size of each	Two (45 sqm each)
3	Number of Laboratories and size of each	Two (Finance 90 sqm & Entrepreneurship 45 sqm respectively)
4	Number of Drawing Halls with capacity of each	NA
5	Barrier Free Built Environment for disabled and elderly persons	Yes
6	Central Examination facility, Number of rooms and capacity of each	NA
7	Number of Computer Centers with capacity of each	2
8	Fire and Safety Certificate	Yes
9	Hostel Facilities	Not available
10	Library	Yes
	a) No. of Books	5351
	b) No. of Titles	2481
	c) No. of Journals (National & International-Hardbound)-list given below	40
11	List of Online National/International Journals subscribed	
	a) National	28
	b) International	12
	c) E-Resources	EBSCO/PROQUEST/ PROWESS IQ-CMIE/Harvard Business Cases
12	Computing Facilities	Available
13	Internet Bandwidth	2 Lease lines. 800 MPS
14	Number and configuration of System	

	1) Computer Systems (Computer Labs, Language Lab, Faulty & Staff)	177
	2) Laptops with Faculty and Staff	18
15	Total number of systems connected by LAN	195

16	Total number of systems connected by WAN	195	
17	**Major software packages**		
	1 Microsoft Office 365(MS Word, MS Excel, MS PowerPoint, MS Teams, PowerBI) 2 Corel Draw Graphic Suit SU365 3 Zoom Meeting Software 4 Quick Heal Total Secutiry Anti Virus 5 Turnitin - iThenticate 6 Koha Library 7 Google Colab Python Environment 8 Tableau 2023.3 9 DBBrowser SQL Lite 10 Rstudio 2022.02.1 11 R 4.2.0 64 bit 12 Windows 10 Pro (Campus Agreement) 13 JASP Software 14 Anaconda 2023.03 15 Visual Studio Code 1.85 16 Adobe Reader 17 Anylogistics 18 Vensim 19 VosViewer		
18	Special purpose facilities available	Yes	
	a) Innovation Cell	Yes	
	b) Social Media Cell	Yes	
19	Compliance of the National Academic Depository (NAD), applicable to PGCM/PGDM Institutions and University Departments	Yes	

*List of National & International Journals

S.NO	TITLE	PUBLISHER	NATIONAL/ INTERNATIONAL
1	Harvard Business Review-(Scopus,Web of Sc,UGC Care)	HBR	National
2	Management and Labour Studies (Scopus,UGC)	SAGE	National
3	South Asian Jnl of Human Resources Management(Scopus,UGC)	SAGE	National
4	Decision(UGC)	SPRINGER NA	National
5	Economic and Political Weekly(Scopus)	EPW	National
6	Emerging Economies Cases Journal(UGC Care)	SAGE	National
7	Finance India(Scopus,UGC)	IIF	National
8	IIM Kozhikode Society & Management Review(Scopus, UGC Care)	SAGE	National
9	IIMS Journal of Management Science(Scopus,UGC)	IIM SHILONG	National

10	Indian Economic Review(Scopus,UGC)	SPRINGER NA	National
11	Indian Journal of Labour Economics(Scopus,UGC)	SPRINGER NA	National
12	Int Journal of Banking Risk and Insurance(UGC Care)	PIG	National
13	Journal of Commerce and Accounting Reseach(UGC Care)	PIG	National
14	Journal of Creating Value(Scopus,UGC)	SAGE	National
15	Journal of Information and Knowledge formerly SRELS Jnl (UGC)	INFORMATIC	National
16	Journal of Management Research	DIVA	National
17	Journal of Operation and Stategic Planning(UGC Care)	SAGE	National
18	Journal of Operation and Stategic Planning(UGC Care)	SAGE	National
19	Journal of Public Policy and Marketing	AMA,USA	National
20	Journal of Quantitative Economics(Scopus,UGC)	SPRINGER NA	National
21	Journal of Social and Economic Development (Proquest, Ebsco)	SPRINGER NA	National
22	Opsearch(Scopus,UGC)	SPRINGER NA	National
23	Parikalpana: KIIT Journal of Management(UGC)	KIIT UNIVERS	National
24	Ramanujan International Jnl of Business & Research(UGC Care)	DELHI UNI	National
25	SCMS Journal of Indian Management(SCOPUS Index)	SCMS	National
26	The Chartered Accountant	ICAI	National
27	Vikalpa(Scopus,UGC)	SAGE	National
28	Vision: The Journal of Business Perspective(Scopus,UGC)	SAGE	National
29	Asia Pacific Jnl of Mgmt Research and Innovation(Scopus,UGC)	SAGE	International
30	Asian journal of Management Case(Scopus,UGC)	SAGE	International
31	Business Perspectives and Research(Scopus,UGC)	SAGE	International
32	Economic Affairs(Scopus)	AESSRA	International
33	Global Journal of Emerging Market Economies(Scopus,UGC)	SAGE	International
34	Global Journal of Flexible System Management(Scopus,UGC)	SPRINGER NA	International
35	International Journal of Management(Scopus)	IAEME	International
36	Journal of Emerging Market Finance(Scopus,UGC)	SAGE	International
37	Journal of Human Value (Scopus,UGC)	SAGE	International
38	Journal of Information Systems(Scopus)	AAAHQ,USA	International
39	Psychological Studies(Scopus, UGC)	SPRINGER NA	International
40	Science,Technology and Society(Scopus,UGC)	SAGE	International

17. List of facilities available - Games and Sports Facilities

S. No.	Game/Sports	Number	Size	Details of facilities
	INDOOR GAME FACILITY			
1.	Table Tennis	01		All equipment related to games
2.	Chess, Caroom, Billards	01 each		All equipment related to games
	OUTDOOR GAME FACILITY			
1	Basket Ball Court	01	60*30	Fully Equipped

18. Extra-Curricular Activities

Marketing Club	MarkX
HR Club	Ekay
Cultural Club	Ekagra
Finance Club	Fynamics
IT Club	Invictus
Entrepreneurship Club	Pratyaksh
Alumni Interface Club	The Alumni Clan
Social Club	Daivya
Intra-college/Inter-college Events	Students take part in the events of other B-schools throughout the year

19. Teaching Learning Process

Curricula and syllabus for each of the programs	Given below
Course Structure and n a m e of the faculty members handling the Courses	Attached
Internal Continuous Evaluation System	In place
Student's assessment of Faculty	In place

20. Learning Management System

1. Microsoft Teams: -

Microsoft Teams is a proprietary business communication platform developed by Microsoft, as part of the Microsoft 365 family of products. We have a license of Office 365, which includes Microsoft Teams, for all its faculty, staff, and students. DSB is also using Microsoft Teams as its Learning Management System (LMS). This LMS contains Teams, Microsoft meet (video calling), OneNote, OneDrive (file sharing), Class Notebook (assignment and course management), chat, post.

2. Zoom Platform: - we are using zoom for conducting Externals speakers Sessions, Webinars and Meetings etc.

21. Industry Linkage -

	Name of Speaker	Affiliation
01	Dr Shweta Pandey	Adjunct Assistant Professor, National Taiwan University, Taipei, Taiwan
02	Mr Sumit Bhattacharya	Management Consultant
03	Mr Mukund	Senior Manager - Supply Strategy, VDX.tv
04	Ms Elsa Barron	Program Assistant, The Center for Climate and Security (CCS)
05	Mr Malav Deliwala	Legal Head, Adani Power. Thermal & Adani Transmission Business Gourp
06	Dr Sailesh Rao	Founder & Executive Director, Climate Healers, Phoenix, AZ
07	Prof Sushil Sharma	Associate Provost, Texas A&M at Texarakana US
08	Mr Abheek Barua	Chief Economist, HDFC Bank Ltd
09	Mr Vijay Sardana	Techno-Legal Expert, Advocate- Supreme Court
10	Mr Rishi Raj	Executive Expert, Financial Express
11	Shri Munishwar Gulati	Author, Founder Director at Siliconmedia
12	Mr. Vaibhav Pratap Singh	Program Lead ,CEEW, India
13	Ms Shyamli Rathore	Global Facilitator-Leadership Development, Sidman Learning Solutions
14	Mr Arun Mamgai	Red Hat, USA
15	Prof Virginia Soukoup	Consultant
16	Mr Labanya Prakash Jena	Regional Climate Finance Advisor, Indo-Pacific Region Common Wealth Secretariat
17	Mr Vineet Jain	Chief Operating Officer, V_Mart Retail Ltd
18	Mr DV Shastry	Executive Director, Natural Gas Society
19	Prof Sanjay Singh	Assistant Professor, School of Business, Maynooth University, Ireland
20	Prof Sabiha Mumtaz	Faculty (OB & HR) University of Wollongong in Dubai
21	Prof Kimber Barker	Professor- College of Business, University of Eastern Michigen
22	Prof Manya Bhalla	Head HR, Effectual Services

![PruVisor Management Consulting logo]

Date: August 24, 2023

MEMORANDUM OF UNDERSTANDING

PruVisor Management Consulting Pvt. Ltd., Gurgaon

And

Delhi School of Business – VIPS, New Delhi

Our understanding: -

1. Plan collaborative research projects based on the needs of the organization.
2. Increasing internships and training opportunities for students through interaction inupcoming skills & technologies identified by both parties.
3. Lectures by experts on campus, with both parties' consent.
4. The college and the district have agreed to conduct an internship program for theupcoming 2 years (agreement between both parties).

For,

PruVisor Management Consulting Pvt. Ltd.,

Best Regards,

Sumit Sharma | Director
E: sumit.sharma@pruvisorconsulting.com
M: +91 – 7702-8888-37
Level 6, Wing B, Two Horizon Center,
DLF 5, Sector 43, Gurgaon 122002 Haryana (India)
www.pruvisorconsulting.com

PruVisor Management Consulting Pvt. Ltd.
Prudent advisory for profitable growth

Address: TeamLease Services Ltd
09th Floor, HB Twin Tower II,
Above Max Hospital,
Netaji Subhash Place, Delhi 110034

Email: harsh.gupta@teamlease.com
abhijeet.agrawal@teamlease.com

Ref.: PGR-2021/I-051

Date: 29 -04-2022

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereafter referred to as MOU) is signed and executed on 9th August 2021, by and between.

TeamLease Services Ltd.,

New Delhi

And

Delhi School of Business - VIPS,

AU-Block, Outer Ring Road, Pitampura, Delhi -110034.

BOTH PARTIES HEREBY INTEND TO ASSOCIATE IN BELOW ACTIVITIES:

1. To promote interaction for beneficial areas of upcoming skill & technologies identified and consented by both parties to increase the clinical practices / internship and employment opportunitiesfor students.

2. To conceptualize research projects to be executed in collaboration on need basis

3. Imparting expert lectures for students at campus consented by both parties.

4. To conduct Summer Internship Program with the college for upcoming 3 years.

HEADSUP CORPORATION PVT LTD

Regd. Off: - A1/299 1st Floor Safdarjung Enclave, Delhi - 110049

CIN: U74999DL2018PTC330343

E-mail: info@headsupcorporation.com

MEMORANDUM OF UNDERSTANDING

This memorandum of Understanding (hereinafter referred to as MoU) is signed and executed on 26th April 2022, by and between

Headsup Corporation Private Limited

And

Delhi School of Business – VIPS,
AU-Block, Outer Ring Road, Pitampura, Delhi - 110034

BOTH PARTIES HEREBY INTEND TO ASSOCIATE IN BELOW ACTIVITIES: -

1. To promote interaction for beneficial areas of upcoming skills & technologies identified and consented by both parties to increase the clinical practices /internship and employment opportunities for students
2. To conceptualize research projects to be executed in collaboration on need basis
3. Imparting expert lectures for students at campus consented by both parties
4. To conduct Summer Internship Program with the college (consented by both the parties) for upcoming 3 years

For,

SUMIT KUMAR (FOUNDER)
Authorized Signatory
Headsup Corporation Private Limited

TestFormula Education Pvt. Ltd.

Edu4Sure

Office: Ground Floor, Plot 5, Neelgiri Complex, Kaushambi (U.P.) 201012
               1038, i-Thum Tower B, Sec 62, Noida (U.P.) 201301
Ex-Incubator: BIMTECH, SGND Khalsa (D.U.)
M: +91 9555115533
Email: partner@edu4sure.com
Web: www.edu4sure.com

Memorandum of Understanding

Sep 10, 2021

The memorandum of understanding is hereafter referred to as MOU signed and executed on 10th September 2021 by and between TestFormula Education Pvt. Ltd. (Delhi) and Delhi School of Business (Pitampura Delhi).

Both parties hereby intend to associate in the below activities:

1. To promote interaction for beneficial areas of upcoming skill and technologies identified and consented by both parties to increase the clinical practices / internship and employment opportunities for students.

2. To conceptualize research projects to be executed in collaboration on need basis.

3. Imparting expert lectures for students at campus consented by both parties.

4. To conduct summer internship program for college for upcoming 3 years.

Sincerely,

(Bharti Goel – Head, New Initiatives)
Authorised Signatory

TestFormula Education Pvt. Ltd.

Ref.: PGR-2021/I-051

Date: 09-09-2021

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereafter referred to as MoU) is signed and executed on 9th August 2021, by and between

Praedico Global Research Pvt. Ltd.,

Gurugram

And

Delhi School of Business - VIPS,

AU-Block, Outer Ring Road, Pitampura,

Delhi - 110034

BOTH PARTIES HEREBY INTEND TO ASSOCIATE IN BELOW ACTIVITIES:

1. To promote interaction for beneficial areas of upcoming skill & technologies identified and consented by both parties to increase the clinical practices / internship and employment opportunities for students.

2. To conceptualize research projects to be executed in collaboration on need basis

3. Imparting expert lectures for students at campus consented by both parties.

4. To conduct Summer Internship Program with the college for upcoming 3 years.

For

Authorized Signatory
Praedico Global Research Pvt. Ltd.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereafter referred to as MoU) is signed and executed on 9

August 2021, by and between

Blitz Jobs

And

Delhi School of Business - VIPS.

AU-Block, Outer Ring Road, Pitampura
Delhi-110034

BOTH PARTIES HEREBY INTEND TO ASSOCIATE IN BELOW ACTIVITIES

1. To promote interaction for beneficial areas of upcoming skill & technologies identified and consented by both parties to increase the clinical practices/ internship and employment opportunities
for students
2. To conceptualize research projects to be executed in collaboration on need hairs
3. Imparting expert lectures for students at campus consented by both parties.
4. To conduct Summer Internship Program with the college for upcoming 3 years.

Sincerely,

Shivani A Modi
HR Manager
Blitz Jobs
Date: **31.07.2021**

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereafter referred to as MoU) is signed and executed on 9th August 2021, by and between

AVSL Securities Pvt Ltd

Netaji Subhash Place Pitampura

And

Delhi School of Business – VIPS,

AU-Block, Outer Ring Road, Pitampura,

Delhi – 110034

BOTH PARTIES HEREBY INTEND TO ASSOCIATE IN BELOW ACTIVITIES:

1. To promote interaction for benefieial areas of upcoming skill & technologies identified and consented

by both parties to increase the clinical practices/ internship and employment opportunities for students.

2. To conceptualize research projects to be executed in collaboration on need basis

3. Imparting expert lectures for students at campus consented by both parties.

4. To conduct Summer internship Program with the college for upcoming 3 years.

Authorised signatory

For AVSL Securities (P) L

22. LoA and subsequent EoA till the current Academic Year – Attached

All India Council for Technical Education
(A Statutory body under Ministry of Education, Govt. of India)
Nelson Mandela Marg,Vasant Kunj, New Delhi-110070 Website: www.aicte-india.org

APPROVAL PROCESS 2023-24
Extension of Approval (EoA)

F.No. North-West/1-36965424148/2023/EOA

Date: 02-Jun-2023

To,

The Principal Secretary
(Higher & Technical Education)
Muni Maya Ram Marg,
Pitam pura, Pitam Pura,
Near T V. Tower, Delhi-110088

Sub: Extension of Approval for the Academic Year 2023-24

Ref: Online application of the Institution submitted for Extension of Approval for the Academic Year 2023-24

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Education) Regulations, 2020 notified on 4th February 2020 and amended on 24th February 2021 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to:

Permanent Id	1-9457067861	Application Id	1-36965424148
Name of the Institution	DELHI SCHOOL OF BUSINESS	Name of the Society/Trust	STRENGTH INDIA EDUCATIONAL SOCIETY
Institution Address	AU BLOCK OUTER RING ROAD PITAMPURA, PITAMPURA, NORTH WEST DELHI, Delhi, 110034	Society/Trust Address	AU BLOCK OUTER RING ROAD,PITAMPURA,NORTH WEST DELHI,Delhi,110034
Institution Type	Private-Self Financing	Region	North-West
Year of Establishment	2012		

To conduct following Courses with the Intake indicated below for the Academic Year 2023-24

Level	Program	Course	Affiliating Body (University /Body)	Intake Approved for 2022-23	Intake Approved for 2023-24	NRI Approval Status	FN / Gulf quota/ OCI/ Approval Status
POST GRADUATE DIPLOMA	MANAGEMENT	PGDM (FINTECH)	NOT APPLICABLE	30	30	NA	NA
POST GRADUATE DIPLOMA	MANAGEMENT	POST GRADUATE DIPLOMA IN MANAGEMENT (GENERAL)	NOT APPLICABLE	150	180	NA	NA

Application No:1-36965424148
Note: This is a Computer generated Report. No signature is required.
Printed By : aict15111

ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

Page **1** of **3**

Letter Printed On:22 June 2023

Level	Program	Course	Affiliating Body (University /Body)	Intake Approved for 2022-23	Intake Approved for 2023-24	NRI Approval Status	FN / Gulf quota/ OCI/ Approval Status
FELLOWSHIP	MANAGEMENT	MANAGEMENT	Self	0	10##	NA	NA

Approved New Course(s)

It is mandatory to comply with all the essential requirements as given in APH 2023-24 (Appendix 6)

Important Instructions

1. The State Government/ UT/ Directorate of Technical Education/ Directorate of Medical Education shall ensure that 10% of reservation for Economically Weaker Section (EWS) as per the reservation policy for admission, operational from the Academic year 2019-20 is implemented without affecting the reservation percentages of SC/ ST/ OBC(NCL) / General. However, this would not be applicable in the case of Minority Institutions referred to the Clause (1) of Article 30 of Constitution of India. Such Institution shall be permitted to increase in annual permitted strength over a maximum period of two years.

2. The Institution offering courses earlier in the Regular Shift, First Shift, Second Shift/Part Time are now amalgamated as total intake and shall have to fulfil all facilities such as Infrastructure, Faculty and other requirements as per the norms specified in the Approval Process Handbook 2023-24 for the Total Approved Intake. Further, the Institutions Deemed to be Universities/ Institutions having Accreditation/ Autonomy status shall have to maintain the Faculty: Student ratio as specified in the Approval Process Handbook.

3. Strict compliance of Anti-Ragging Regulation, Establishment of Committee for SC/ ST, Establishment of Internal Committee (IC), Establishment of Online Grievance Redressal Mechanism, Barrier Free Built Environment for disabled and elderly persons, Fire and Safety Certificate should be maintained as per the provisions made in Approval Process Handbook and AICTE Regulation notified from time to time.

4. In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

5. As per the AICTE Notification dated 29.01.2014 and amended thereto, it shall be mandatory for each Technical Education Institution, University Department and Institution Deemed to be University imparting Technical Education to get accreditation (NBA) for at least 60% of the eligible courses in the next ONE (1) Years' time, otherwise EoA for the subsequent Academic Year (A.Y. 2024-25) shall not be issued by the Council.

6. Deemed to be University: Institutions Deemed to be Universities (Running Technical Education Programmes), it is mandatory to have AICTE approval from the Academic Year 2018-19 in compliance of the Hon'ble Supreme Court Order dated 03-11-2017 passed in CA No.17869- 17870 /2017.

Prof.Rajive Kumar
Member Secretary, AICTE

Copy to:

Application No:1-36965424148   **ALL INDIA COUNCIL FOR TECHNICAL EDUCATION**   Page **2** of **3**
Note: This is a Computer generated Report. No signature is required.
Printed By : aict15111   Letter Printed On:22 June 2023

1.   **The Director Of Technical Education**, Delhi**

2.   **The Registrar**,**
     Not Applicable

3.   **The Principal / Director,**
     DELHI SCHOOL OF BUSINESS
     Au Block Outer Ring Road Pitampura,
     Pitampura,North West Delhi,
     Delhi,110034

4.   **The Secretary / Chairman,**
     AU BLOCK OUTER RING ROAD
     PITAMPURA,NORTH WEST DELHI
     Delhi,110034

5.   **Guard File(AICTE)**

Note: Validity of the Course details may be verified at http://www.aicte-india.org/

** Individual Approval letter copy will not be communicated through Post/Email. However, a consolidated list of Approved Institutions(bulk) may be downloaded from the respective login id's.

This is a computer generated Statement. No signature Required

NATIONAL BOARD OF ACCREDITATION

NATIONAL BOARD of ACCREDITATION

Date: 04-07-2019

F. No. 17-34-2018-NBA

To,

The Principal
Vivekananda Institute of Professional Studies - Technical Campus,
AU Block, Outer Ring Road, Pitampura,
Delhi-110034

Subject: Accreditation status of Management program applied by Vivekananda Institute Professional Studies - Technical Campus, AU Block, Outer Ring Road, Pitampura, Delhi-110034

Sir,

This has reference to your Application ID No. 2746-29/01/2018 seeking accreditation by National Board of Accreditation to Management program offered by **Vivekananda Institute Professional Studies - Technical Campus, AU Block, Outer Ring Road, Pitampura, Delhi-110034.**

2.   An Expert Team conducted on-site evaluation of the program during **15th to 17th March, 2019**. The report submitted by the Expert Team was considered by the concerned Committees constituted for the purpose in NBA. The competent authority in NBA has approved the following accreditation status to the program as given in the table below:

S. No.	Name of the Program(s) (PG)	Basis of Evaluation	Accreditation Status	Period of validity	Remarks
(1)	(2)	(3)	(4)	(5)	(6)
1.	Post Graduate Diploma in Management (General)	July, 2017 Document	Accredited	Academic Years 2019-2020 to 2021-2022 i.e., upto 30-06-2022	Accreditation status granted is valid for the period indicated in Col.5 or till the program has the approval of the competent authority, whichever is earlier.

3.   It may be noted that only students who graduate during the validity period of accreditation, will be deemed to have graduated with an NBA accredited degree.

4.   The accreditation status awarded to the program as indicated in the above table does not imply that the accreditation has been granted to **Vivekananda Institute Professional Studies - Technical Campus, AU Block, Outer Ring Road, Pitampura, Delhi-110034** as a whole. **As such, the Institution should nowhere along with its name including on its letter head etc. write that it is accredited by NBA because it is programme accreditation and not Institution accreditation. If such an instance comes to NBA's notice, this will be viewed seriously.** Complete name of the programme(s) accredited, level of program(s) and the period of validity of accreditation, as well as the date from which the accreditation is effective should be mentioned unambiguously whenever and wherever it is required to indicate the status of accreditation by NBA.

Contd./-

5.   The accreditation status of the above program is subject to change on periodic review, if needed by the NBA. It is desired that the relevant information in respect of accredited programme as indicated in the table in paragraph 2, appears on the website and information bulletin of the Institute.

6.   The accreditation status awarded to the program as indicated in table in paragraph 2 above is subject to maintenance of the current standards during the period of accreditation. If there are any changes in the status (major changes of faculty strength, organizational structure etc.), the same are required to be communicated to the NBA, with an appropriate explanatory note.

7.   A copy of Report of Chairman of the Visiting Team and Evaluators' report in respect of the above program is enclosed.

8.   If the Institute is not satisfied with the decision of NBA, it may appeal within thirty days of receipt of this communication giving reasons for the same and by paying the requisite fee.

Yours faithfully,

(Dr. Anil Kumar Nassa)
Member Secretary

Encls.: 1. Copy of Report of Chairman of the Visiting Team.
2. Copy of Expert Report of the Visiting Team.

Copy to:

1. The Director of Technical Education
   Near PIT, Muni Maya Ram Jain Marg,
   Guru Govind Singh College,
   Pitam Pura, Delhi - 110034

2. Accreditation file

3. Master Accreditation Folder of the State

23. Accounted audited statement for the last three years – Annexure attached

24. Best Practices adopted, if any

The Institute aims at holistic development of students honing skills and harnessing critical, creative, innovative, out of the box thinking with reasoning abilities in them.

The Institute updates the curriculum every based on the feedback from all stakeholders. The curriculum has been redesign in alignment with the NEP 2020 also. The focus has been on interdisciplinary courses with special emphasis on inculcation of Universal Human Values.

S. No.	Extra-curricular/Co-curricular Activities
1	Inter disciplinary Courses
2	Individual Development Programme
3	Ability Enhancement Courses ▪ Design Thinking ▪ Creative Thinking ▪ Critical Thinking ▪ Out of the Box Thinking ▪ Universal Human Values
	Pre-Placement Training ▪ Mock GD and PI ▪ Resume Writing Workshop ▪ Building Video Resume ▪ LinkedIn Profile Development ▪ Aptitude Training ▪ Personal Grooming
4	Mentoring ▪ Faculty Mentoring ▪ Corporate Mentoring
5	Student Affairs Council ▪ To organize student led and student driven extra-curricular events ▪ To enhance students team building competencies and make learning fun ▪ To identify and take initiatives to address social issues

Courses Details:

1. **PGDM (General)**

<table>
<tr><td colspan="6" align="center">Curriculum Structure _ AY 2023-24</td></tr>
<tr><td colspan="6" align="center">PGDM (General)</td></tr>
<tr><td colspan="3" align="center">BATCH - 2023-25 (1st Year)</td><td colspan="3" align="center">BATCH - 2022-24 (2nd Year)</td></tr>
<tr><td colspan="3" align="center">TRIMESTER- I</td><td colspan="3" align="center">TRIMESTER- IV</td></tr>
<tr><td>No.</td><td></td><td>Credits</td><td>No.</td><td></td><td>Credits</td></tr>
<tr><td colspan="3" align="center">Core Courses</td><td colspan="3" align="center">Core Courses</td></tr>
<tr><td>1</td><td>Financial Reporting & Analysis</td><td>3</td><td>1</td><td>International Business</td><td>3</td></tr>
<tr><td>2</td><td>Managerial Economics</td><td>3</td><td>2</td><td>AI for Managers</td><td>3</td></tr>
<tr><td>3</td><td>Marketing Management -1</td><td>3</td><td>3</td><td>Financial Management-2</td><td>1.5</td></tr>
<tr><td>4</td><td>Organizational Behaviour</td><td>3</td><td colspan="3" align="center">Elective Courses</td></tr>
<tr><td>5</td><td>Spreadsheets for Business Application</td><td>3</td><td>1</td><td>Customer Experience Management</td><td>3</td></tr>
<tr><td>6</td><td>Quantitative Techniques-1</td><td>3</td><td>2</td><td>Digital Marketing</td><td>3</td></tr>
<tr><td>7</td><td>Operation Management</td><td>3</td><td>3</td><td>Investment and Portfolio Management</td><td>3</td></tr>
<tr><td colspan="3" align="center">Ability Enhancement Course:</td><td>4</td><td>Corporate Banking and Credit Analysis</td><td>3</td></tr>
<tr><td>1</td><td>Essentials of Business Communication-I</td><td>3</td><td>5</td><td>Cross Cultural Management & IHRM</td><td>3</td></tr>
<tr><td>2</td><td>Placement Training</td><td></td><td>6</td><td>Strategic HRM</td><td>3</td></tr>
<tr><td colspan="3" align="center">Interdisciplinary Workshops (Compulsory with credit)</td><td>7</td><td>Social Media Analytics</td><td>3</td></tr>
<tr><td>1</td><td>Indian Philosophy and Management Principles</td><td>1</td><td>8</td><td>Machine Learning using Python</td><td>3</td></tr>
<tr><td>2</td><td>Design Thinking</td><td>1</td><td>9</td><td>Export-Import Management&</td><td>1.5</td></tr>
<tr><td></td><td align="center">Total</td><td>26</td><td>10</td><td>Int Business Law, IPR, Contracts</td><td>1.5</td></tr>
<tr><td colspan="3" align="center">TRIMESTER- II</td><td colspan="3" align="center">Ability Enhancement Course:</td></tr>
<tr><td>No.</td><td></td><td>Credits</td><td>1</td><td>Summer Internship Project</td><td>3</td></tr>
<tr><td colspan="3" align="center">Core Courses</td><td>2</td><td>Placement Training</td><td></td></tr>
<tr><td>1</td><td>Cost & Management Analysis</td><td>3</td><td></td><td align="center">Total</td><td></td></tr>
<tr><td>2</td><td>Economic Environment & Policy</td><td>3</td><td colspan="3" align="center">TRIMESTER- IV</td></tr>
<tr><td>3</td><td>Quantitative Techniques-2</td><td>1.5</td><td>No.</td><td></td><td>Credits</td></tr>
<tr><td>4</td><td>Marketing Management - 2</td><td>3</td><td colspan="3" align="center">Core Courses</td></tr>
<tr><td>5</td><td>Legal Aspects of Business</td><td>3</td><td>1</td><td>Entrepreneurship & Family Business</td><td>3</td></tr>
<tr><td>6</td><td>Advanced Excel</td><td>1.5</td><td>2</td><td>General Awareness and Corporate Affairs</td><td>3</td></tr>
<tr><td>7</td><td>Python for Managers</td><td>1.5</td><td>3</td><td>Negotiation Skills</td><td>1.5</td></tr>
<tr><td>8</td><td>R for Managers</td><td>1.5</td><td colspan="3" align="center">Elective Courses</td></tr>
<tr><td colspan="3" align="center">Ability Enhancement Course:</td><td>1</td><td>Consumer Behaviour</td><td>3</td></tr>
<tr><td>1</td><td>Writing Ability (Essentials of Business Communication - 2)</td><td>1.5</td><td>2</td><td>Brand Management</td><td>3</td></tr>
<tr><td>2</td><td>Negotiation Skills</td><td>1.5</td><td>3</td><td>HR Analytics</td><td>3</td></tr>
<tr><td>3</td><td>Placement Training</td><td></td><td>4</td><td>Talent Acquisition, Engagement and Compensation Management</td><td>3</td></tr>
<tr><td colspan="3" align="center">Interdisciplinary Workshops (Compulsory with credit)</td><td>5</td><td>Financial Derivatives and Risk Management</td><td>3</td></tr>
<tr><td>1</td><td>Industry 4.0 Implications for Business</td><td>1</td><td>6</td><td>Corporate Finance Modelling</td><td>3</td></tr>
<tr><td>2</td><td>Industry 5.0 Implications for Business</td><td>1</td><td>7</td><td>Research Tool and Data Visualization</td><td>3</td></tr>
<tr><td></td><td></td><td></td><td>8</td><td>Project Management</td><td>3</td></tr>
<tr><td></td><td></td><td></td><td>9</td><td>International Marketing</td><td>3</td></tr>
</table>

TRIMESTER- III		
1	Business Research Methods	3
2	Financial Management	3
3	ERP & MIS	3
4	Strategic Management	3
5	Sustainability, Responsible Business & CSR	3
6	Human Resource Management	3
7	Supply Chain Management	3
Ability Enhancement Course:		
1	Placement Training	
Interdisciplinary Workshops (Compulsory with credit)		
1	Geo-Politics and Implications for Global Business	1
2	Corporate Governance and Ethics	1
	Total	**23**

No.	Course Title	Credits
10	Global Business Strategy	3
Ability Enhancement Course:		
1	Placement Training	
2	Capstone	
	Total	
TRIMESTER- IV		
No.	**Course Title**	**Credits**
Elective Courses		
1	Marketing Research & Analytics	3
2	Business to Business Marketing	3
3	Valuation, Mergers and Acquisitions	3
4	Financial Technology (FINTECH)	3
5	Performance and Learning Management	3
6	Leadership and Organisational Development	3
7	Cyber Security Technology and Laws	3
8	Cloud Computing for Business	3
9	International Financial Management	3
10	Global Suppy Chain and Logistics Management	3
	Ability Enhancement Course:	
1	Capstone Project	3
2	Placement Training	

2. PGDM (Fintech)

Curriculum Structure _ AY 2023-24						
PGDM (Fintech)						
TRIMESTER- I			**TRIMESTER- IV**			
No.		Credits	No.			Credits
Core Courses			**Core Courses**			
1	Financial Reporting & Analysis	3	1	International Business		3
2	Managerial Economics	3	2	AI for Managers		3
3	Marketing Management	3	3	Financial Management-2		1.5
4	Organizational Behaviour	3	**Elective Courses**			
5	Spreadsheets for Business Application	3	5	FinTech in Banking and Finance		3
6	Quantitative Techniques-1	3	6	Fundamentals of InsurTech and RegTech		3
7	Operation Management	3	7	Investments & Portfolio Management*		3
Ability Enhancement Course:			8	Risk Management***		3
1	Essentials of Business Communication-I	3	**Ability Enhancement Course:**			
2	Placement Training		1	Summer Internship Project##		3
Interdisciplinary Workshops (Compulsory with credit)			2	Placement Training		
1	Indian Philosophy and Management Principles	1		Total		**22.5**
2	Design Thinking	1				
	Total	**26**	**TRIMESTER- V**			
			No.			Credits
TRIMESTER- II			**Core Courses**			
No.		Credits	1	Entrepreneurship & Family Business		3
Core Courses			2	General Awareness and Corporate Affairs		3
1	Cost & Management Analysis	3	**Elective Courses**			
2	Financial Markets	3	3	Cryptocurrencies / Digital Currencies		3
3	Introduction to FinTech	3	4	FinTech in Payment and Lending		3
4	Blockchain and Applications	3	5	Robotic Process Automation		3
5	Managerial Effectiveness & Ethics	1.5	6	Machine Learning in FinTech		3
6	Advanced Excel	1.5	**Ability Enhancement Course:**			
7	Legal Aspects of Business	3	1	Placement Training		
Ability Enhancement Course:			2	Capstone		
1	Writing Ability (Essentials of Business Communication - 2)	1.5		Total		**18**
2	Negotiation Skills	1.5				
3	Placement Training*#					
Interdisciplinary Workshops (Compulsory with credit)			**TRIMESTER- VI**			
1	Industry 4.0 Implications for Business	1	No.			Credits
2	Industry 5.0 Implications for Business	1	1	Artificial Intelligence in FinTech		3

No.	Core Courses	Credits		No.	Course	Credits
	Total	**23**		2	Project Management**	3
	TRIMESTER- III			3	Regulations & Compliance in Fintech***	3
No.		**Credits**		4	Fintech & Sustainable Finance	3
	Core Courses				**Ability Enhancement Course:**	
1	Business Research Methods	3		1	Capstone Project	3
2	ERP & MIS	3		2	Placement Training	
3	Strategic Management	3				15
4	Human Resource Management	3				
5	Financial Management -1	3				
6	Cloud Computing & API Economy	3				
7	Python for Managers	1.5				
8	R for Managers	1.5				
	Ability Enhancement Course:					
1	Placement Training					
	Interdisciplinary Workshops (Compulsory with credit)					
1	Geo-Politics and Implications for Global Business	1				
2	Corporate Governance and Ethics	1				
	Total	**23**				

3. Fellow Program in Management:

Particular	Code No.	Course Title	Credits
Module 1	FP01	Managerial Statistics	3
	FP02	General Management	3
	FP03	System Approach to Management	3
	FP04	Research Methodology	3
Module 2	FP05	Stream specific Course of 3 credits each	9
	FP06	Credit Seminar (General)	3
Module 3	FP07	Credit Seminar (Specific)	3
	FP08	Review paper based on the literature on the Thesis related topic	3

Credit Requirements
a. Credits

A research scholar shall undergo 4 Courses of the total 12 credits in the first module. During the second module he/ she shall undergo three stream-specific Courses of 3 credits each and give a three credit Seminar on General Management topic. In the third module, the candidate shall give a three credit Seminar and write a Literature Review paper (3 credits) related to his/ her research topic for publication purpose. Thus a candidate shall earn 12 credits in the first and second modules and 6 credits in the third module together adding up to 30 credits.

b. **Details of Courses and Seminar**
   The stream specific Courses and Seminars shall be approved by the Director on the recommendations of the candidate's Guide(s) and the Research Advisory Committee.

c. **Duration for earning Credit**
   Modules 1 and 2 shall be completed within one calendar year of admission to the program. Modules 3 shall be completed within 6 months thereafter.

d. **Guide allocation**
   The first faculty Research Guide will be allotted after successful completion of the Module 2.

e. **Proposal Presentation:** The research scholar must make the Research Proposal Presentation within 6 months of successful completion of Module 3. This will be reviewed by the Faculty council & Research Advisory Committee.

f. **Grading System of Credit Courses/Seminar**
   The minimum of CGPA of 6.0 on a 10 point scale or 60% is required for passing Course/ Seminar. A candidate getting less than 60% shall be given one more opportunity to repeat the Course/ Seminar. If he/ she still does not pass in the Course/ Seminar, he/ she shall be terminated from the Fellow Programme.