



ADMISSION POLICY – 2026-28

Objective

The Admission Policy of 2025-27 was reviewed with the objective of the Admission Policy is to ensure a fair, transparent, and merit-based selection process that identifies candidates with strong academic ability, managerial aptitude, leadership potential, and ethical values. The policy aims to assess applicants holistically while promoting diversity, inclusivity, and equal opportunity, in alignment with the institution's vision, industry requirements, and statutory guidelines.

Eligibility Criteria

The eligibility criteria for the 2 year PGDM program approved by AICTE is

- (i) The applicant should have scored a minimum of 50% in Graduation from an Approved University under Association of Indian Universities and
- (ii) He/ She should have appeared in a competitive Exam (CET). Competitive exams include CAT/XAT/MAT/CMAT/NMAT/GMAT.

The student will be deemed to be Provisionally Admitted till the above two documents are submitted. The last date of submission of these documents is 30th Oct, 2026. DSB reserves the right to cancel the admission of any student who fails to submit proof of any of the above two documents by the last date mentioned above.

Admission Process

The Process will consist of 3 main steps -

- 1) Screening of the Application forms will be done by a Committee approved by the Director/Director Nominee.**
- 2) Screening through Personal Interview Process. The PI Panel Recommendation will be the foremost condition for further processing.**
- 3) Merit List drawn & Offer letters to be sent after due approval from Director**

The process has been depicted below as a Flowchart.



Selection Criteria

A candidate shall be selected on the basis of the following criteria comprising of parameters mentioned along with their weightages. The objective is to select a student whose profile and interest matches with the program requirements. The selection process tries to test the students based on their educational background, their subject knowledge and general awareness. Their lateral thinking and problem solving skills are tested through Case Analysis.

Component	Weightage (in %)
Competitive Exam Score (CET)	30
X th Percentage	5
XII th Percentage	7.5
Graduation	7.5
Case Analysis	10
Personal Interview (PI)	15
Group Discussion	15
Gender/Academic Diversity	5
Work Experience	5
Total	100

The consistency in Academic Performance is given weightage by considering Xth, XIIth and Graduation percentages. In order, to maintain objectivity, the detailed marking scheme for these components is presented in the next section.

Marking Scheme

Xth and XIIth

In order to check for **Academic Consistency**, Class Xth and XIIth percentages carry weightages. For class Xth and XIIth, the marking scheme is as given in the table below. In case of CGPA being reported, it is converted into percentage as per the rules of the Board/University.

Slab	50-60	61-70	71-75	76-80	80+
X	1	2	3	4	5
XII	1.5	3	4.5	6	7.5

Graduation

Under Graduation, a different marking scheme shall apply for **Central/Universities of National Importance** and **State/Deemed /Private Universities**. The marking scheme is given below-

Slab	50-60	61-70	71-75	76-80	80+
Grads	1.5	3	4.5	6	7.5

Competitive Exam

For Competitive Exams, based on the difficulty level of the exams, different marking schemes apply for CAT/XAT and MAT/CMAT. The scheme is presented in the following table-

Entrance Exam Marks Distribution:

CAT/XAT	Percentile	30-40	41-50	51-60	61-70	71-80	81+
	Marks	5	10	15	20	25	30
CMAT	Score	> 115	115-140	141-170	171-200	201-260	261+
	Percentile	>50	51-60	61-70	71-80	81-89	90+
	Marks	5	10	15	20	25	30
MAT	Score	>521	521-560	561-600	601-650	651-680	681+
	Percentile	>50	51-60	61-70	71-80	81-89	90+
	Marks	5	10	15	20	25	30
NMAT	Score	> 160	161-170	171-180	181-190	191-209	210+
	Marks	5	10	15	20	25	30
SNAP	Score	>18	19-20	21-22	23-24	25-26	27-30
	Percentile	>50	51-60	61-70	71-80	81-89	90+
	Marks	5	10	15	20	25	30

Provisional Admission

In the absence of CET scores, the candidates have to score a minimum of 35 marks out of 100 and a minimum of 5 out of 10 in Case Analysis and 15 out of 30 in Personal Interview. On fulfilling these criteria, they will be given an offer of **Provisional Admission**. The Provisionally Admitted candidates have to necessarily submit the CET score card at a later date.

Final Admission

A **Final Admission Offer** will be made to students who have satisfied the eligibility criteria mentioned above. The Final Admission offer is subject to scoring minimum of 40 marks out of 100. **For receiving a Final Admission Offer the minimum CAT/XAT percentile is 30 and for MAT/CMAT is 35.**

The Final/Provisional Offer letter will be made to the students after getting approval from the Director.

Note : Any student who fails to meet the eligibility criteria in terms of not securing a minimum of 50% in their Graduation or appearing for a Competitive Entrance Examination, is liable to their Admission being cancelled at a later date, as per the AICTE rules.

The fees for the 2-year PGDM program is divided into 4 instalments. The breakup is given below-



DELHI SCHOOL OF BUSINESS

By Vivekananda Institute of Professional Studies TC

Delhi School of Business (VIPS-TC)

Fees Structure for PGDM (General)

Batch: 2026-28

Details	Instalment I	Instalment II	Instalment III	Instalment IV	Total
Due Dates	At the time of Admission	Nov 16, 2026	March 16, 2027	Aug 16, 2027	
Tuition Fee	2,00,500	2,00,500	2,00,500	2,00,500	8,02,000
Exam Fee	11,000	11,000	11,000	11,000	44,000
IT Support & Lab Fee	13,500	13,500	13,500	13,500	54,000
Library Fee, Case Study Subscription & Online Database	18,000	18,000	18,000	18,000	72,000
Reading Material Fee	18,250	18,250	18,250	18,250	73,000
Capacity Building	7,500	7,500	7,500	7,500	30,000
Alumni Membership Fee	5,000				5,000
Student Welfare Fee	10,000				10,000
*Security Deposit (Refundable)	5,000				5,000
Total Fees Payable	2,88,750	2,68,750	2,68,750	2,68,750	10,95,000

*The Security Deposit will be refunded, on completion of the program and after clearance of all institutional dues.

Note: The Institute adheres to AICTE Guidelines.

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DELHI SCHOOL OF BUSINESS

By Vivekananda Institute of Professional Studies TC

Delhi School of Business (VIPS-TC) Fees Structure for PGDM (Fintech) Batch: 2026-28

Details	Instalment I	Instalment II	Instalment III	Instalment IV	Total
Due Dates	At the time of Admission	Nov 16, 2026	March 16, 2027	Aug 16, 2027	
Tuition Fee	2,00,500	2,00,500	2,00,500	2,00,500	8,02,000
Exam Fee	11,000	11,000	11,000	11,000	44,000
IT Support & Lab Fee	13,500	13,500	13,500	13,500	54,000
Library Fee, Case Study Subscription & Online Database	18,000	18,000	18,000	18,000	72,000
Reading Material Fee	18,250	18,250	18,250	18,250	73,000
Capacity Building	7,500	7,500	7,500	7,500	30,000
Alumni Membership Fee	5,000				5,000
Student Welfare Fee	10,000				10,000
*Security Deposit (Refundable)	5,000				5,000
Total Fees Payable	2,88,750	2,68,750	2,68,750	2,68,750	10,95,000

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SCHOLARSHIP for BATCH 2026-28

Scholarship amount would be applicable on the last installment due, and it is subject to the condition of meeting academic standard of graduating to the second year.

Category I	
For Scores in CAT/XAT	Amount
A. 95%ile and above	1,00,000
B. Between 90-94.99%ile	90,000
C. Between 80-89.99%ile	80,000
D. Between 70-79.99%ile	70,000
E. Between 65-69.99%ile	60,000

Category II	
For Scores in MAT/CMAT	Amount
A. 95%ile and above	75,000
B. Between 90-94.99%ile	50,000
C. Between 85-89.99%ile	40,000

Category III	
For Scores in NMAT	Amount
200 & Above	40000

Category IV	
VIPS Alumni Scholarships	Amount
A. 80% & Above in graduation	50,000
B. 75-79.99% in graduation	40,000
C. 70-74.99% in graduation	30,000

Category V (Document Proof to be provided)	
EWS/BPL	75000

Category VI (Merit Scholarship)	
Having secured 90% & above in 12th , 85% & above in Graduation and 80%ile & above in CAT/XAT or 95%ile & above in MAT/CMAT	1,00,000

**Only one Category of Scholarship can be availed by a Student*

**Scholarship cannot be added even if the student is eligible for more than one category of Scholarship*

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Refund Policy

A student can apply for refund from the PGDM program and the Institute follows the Refund Policy as directed by AICTE.

If the student applies for refund before the refund data notified by AICTE, he/she is eligible for refund of the whole amount of fees minus Rs. 1000/- (Processing Fees).

If the date of application from the student is after the date notified by AICTE, the student is eligible for the refund of the Security deposit amount only after the issue of a No Objection Certificate (NOC).