DELHI SCHOOL OF BUSINESS

By Vivekananda Institute of Professional Studies - TC

FELLOW PROGRAMME IN MANAGEMENT







+91-88102 27902, +91-8448589526 admission@dsb.edu.in

AU Block, Outer Ring Road Pitampura, Delhi-110034

Nearest Metro Stations:Pitampura(2km), Haiderpur(0.5km)

www.dsb.edu.in



About **DELHI SCHOOL OF BUSINESS**

Delhi School of Business (DSB) is a premier autonomous B-school, established in the year 2012 under Vivekananda Institute of Professional Studies-Technical Campus. DSB comes from a lineage of educational excellence under the Strength India Educational Society. It offers a Post Graduate Diploma in Management (PGDM) - General, which is AICTE-approved, accredited by NBA and awarded equivalence to MBA by the Association of Indian Universities (AIU) and Post Graduate Diploma in Management (PGDM) – FinTech, which is AICTE approved. DSB is a member of Association of Management Development Institutions in South Asia. DSB was awarded “Best B-School of the Year-North” for 2023 by ASSOCHAM, “Outstanding B-School in India” at World Education Summit in 2024, “India's Best B-School” in Delhi by Outlook, ranked 6th among the B-Schools in Delhi-NCR by Competitive Success Review and awarded for being “Excellent Institute in Management Studies” by the Times of India in 2026. It is also recognized as one of “India's Best B-Schools” in 2026 by Careers 360.

NATIONAL BOARD OF ACCREDITATION

All India Council for Technical Education AICTE

ASSOCIATION OF INDIAN UNIVERSITIES

ASSOCIATION OF MANAGEMENT DEVELOPMENT INSTITUTIONS IN SOUTH ASIA MEMBER AMDISA

Message from Chairman

Dr S.C. Vats

Chairman,
VIPS-TC & Delhi School of Business



Education, in its true sense, is not merely the acquisition of knowledge; it is the development of character, perspective and the ability to create meaningful change in society. At Delhi School of Business, we believe that management education must therefore be grounded in values, intellectual curiosity and a strong sense of social responsibility.

The Fellow Programme in Management (FPM) reflects this philosophy. It is designed to nurture a new generation of researchers and academicians who are not only rigorous in their pursuit of knowledge but are also conscious of the larger societal impact of their work.

The increasingly complex challenges confronting business and society require perspectives that transcend traditional disciplinary boundaries. DSB therefore places strong emphasis on a multidisciplinary approach, encouraging scholars to draw upon economics, finance, technology, psychology, public policy, sociology and other fields to develop deeper and more meaningful insights into management and organisational challenges.

At the heart of the FPM is research - research that is rigorous, relevant and responsible. We seek to create an academic environment where scholars are encouraged to question established ideas, explore emerging challenges and generate knowledge that contributes to both scholarship and practice.

I am confident that the FPM at DSB will provide aspiring scholars with an intellectually stimulating and values-driven environment in which they can discover, question, create and contribute. I invite committed and intellectually curious individuals to join us in this journey of advancing knowledge and shaping the future of management education.

Message from

Vice Chairman

Dear Scholars,

It is my distinct privilege to welcome you to the Fellow Programme in Management (FPM) of Delhi School of Business (DSB). Choosing to pursue FPM is a profound statement of intellectual curiosity and a commitment to expanding the boundaries of human knowledge.

The FPM at DSB aims to accommodate students who are not only interested in qualifying for FPM degree, but who are truly curious to ask some challenging questions and explore the answers with intellectual integrity. Our faculty, research community and campus culture combine to deliver a diverse research community and a place for innovative thinking and significant impact on the scope of management literature.

As an academic journey can't be about just learning and acquiring but also about the change in personality. Throughout this programme, you will have access to some of the most prestigious scholars, seeking their guidance, experience and expertise and be encouraged to take part in international research events, publishing and collaborating with other scholars around the world.

I hope that in the years that you will be here you will equip yourself to carry out research of the highest standards and to become thought-leaders who will have an influence on the future of management education and practice in India, as well as internationally.

My best wishes to you all as you venture into the adventure of scholarship and discovery. I hope you will become a researcher, an educator in future, who will continue the values and vision of Delhi School of Business.

Mr. Suneet Vats
Vice Chairman,
Delhi School of Business

Message from Director

Dr. Palakh Jain

Director, Professor
Delhi School of Business



It gives me immense pleasure to welcome you to the Fellow Programme in Management (FPM) at Delhi School of Business (DSB) which is approved by AICTE.

In an increasingly complex and rapidly evolving world, the role of management education extends far beyond preparing professionals for managerial careers. Leading institutions must also create knowledge, challenge established thinking and develop scholars who can address the emerging problems of business, society and the economy. The FPM at DSB is conceived with this larger purpose.

Our vision is to nurture a community of independent, rigorous and intellectually curious researchers who can contribute meaningfully to management thought and practice. The programme provides scholars with a strong foundation in theory, research methodology and analytical techniques, while encouraging them to pursue original research in areas that are both academically significant and practically relevant.

At DSB, we believe that impactful research lies at the intersection of academic rigour, industry relevance and societal value. Our scholars will therefore be encouraged to engage with contemporary business challenges, emerging technologies, changing economic and social realities, and issues of importance to organisations and policymakers.

The FPM journey is also a journey of intellectual transformation. Through close faculty mentorship, rigorous coursework, research seminars, interdisciplinary engagement and exposure to contemporary research methods, scholars will develop the confidence and capability to ask important questions, generate evidence-based insights and contribute to the global body of knowledge.

As DSB continues to strengthen its position as a leading institution for management education and research, the FPM will be central to our aspiration of building a vibrant research ecosystem and a culture of knowledge creation.

I invite aspiring scholars who possess intellectual curiosity, academic commitment and a passion for research to join us in this journey. Together, let us create knowledge that is rigorous, relevant and transformative.

Program Overview:

The Fellow Programme in Management (FPM) at DSB is designed to develop scholars with a strong foundation in management theories, research methodologies and analytical skills. The academic environment fosters intellectual curiosity, encouraging scholars to critically examine established ideas, explore emerging areas of research, and address contemporary business and societal challenges. The programme promotes research that is methodologically well-founded, practically relevant, and grounded in academic integrity. Scholars are encouraged to generate meaningful new knowledge that advances both academic theory and managerial practice.

With experienced faculty, access to leading research resources, industry exposure and opportunities for interdisciplinary learning, DSB enables scholars to develop into independent researchers, academicians, thought leaders and subject-matter experts. The programme also provides a strong foundation for careers in leading academic institutions, research organisations, consulting, and industry.

At DSB, the FPM journey goes beyond earning a doctoral qualification. It is an opportunity to develop expertise, build a strong research identity, contribute to knowledge and create a lasting impact on management thought and practice.

Program Objectives:

01
Promote research that pushes boundaries and creates lasting impact

02
Develop high quality management researchers

03
Prepare academic leaders and educators of tomorrow

04
Convert research into insights that shape industry, society and policy

Specializations Offered:

- Economics
- Finance
- Entrepreneurship
- Marketing
- International Business
- Business Management
- Organizational Behaviour
- Human Resource Management
- Information Systems
- Operations and Supply Chain Management
- Sustainability Management



Admission Process

Eligibility Criteria:

A candidate must satisfy one of the following educational qualifications:

01	Master's Degree or equivalent in Engineering and Technology/ Management/ Economics/ Social Science/ Biological Science/ Pure Science/ Commerce/ Humanities with at least 55% marks shall be considered for admission to Fellow Programme.
02	A five-year integrated master's degree in any discipline with at least 55% marks or equivalent grade point average
03	Students appearing for their final examination of master's programs are eligible to apply for the Fellow Program. The admission of these candidates shall remain provisional until they produce the mark sheet proving that they satisfy the eligibility criteria.

APPLICATION PROCESS

Applicants are required to submit their application online by filling the FPM Application Form available on the Institute's website.

Candidates must submit a Statement of Purpose (SOP) of 500 words and a research proposal of 3000-5000 words outlining their proposed area of research and research interests.

Candidates shall submit valid scores from CAT, GMAT, GRE, UGC NET/JRF, XAT/ MAT or GATE examinations. The validity of CAT, XAT and MAT score is limited to 3 years and GMAT, GRE, UGC NET/ JRF score is 5 years from date of registration.

Selection Criteria

1.	CAT / GMAT / MAT / GRE / UGC-NET/ UGC-JRF / GATE / XAT / MAT scores *or* Score of Research Aptitude Test conducted by Delhi School of Business (in the absence of CAT / GMAT / MAT / GRE / UGC-NET/ UGC-JRF / GATE / XAT / MAT scores)
2.	Academic qualifications and work experience
3.	Tentative Research Proposal Presentation
4.	Personal Interview

Candidates will be shortlisted based on their academic qualifications, relevant work experience, and valid scores in CAT / GMAT / MAT / GRE / UGC-NET/ UGC-JRF / GATE / XAT / MAT scores.

If a candidate has not appeared for any of the above examinations, a Research Aptitude Test will be conducted for them by the institute on a scheduled date.

Shortlisted candidates will be required to present a Tentative Research Proposal before the Institute's Selection Committee. Based on the evaluation of the research proposal, eligible candidates will be invited to appear for a Personal Interview.

The final merit list of selected candidates will be announced after the completion of the entire selection process. Offer letters will be issued only to the candidates who are selected for admission.

The decision of the Institute's Selection Committee regarding admission shall be final and binding, and no correspondence in this regard will be entertained.





Curriculum for Course Work:

DSB follows a trimester system with each full-time course being 3 credits and one credit is equivalent to ten hours of classroom teaching. Students admitted to the Fellow Programme in Management (FPM) must undergo one year of course work followed by the research in their respective areas from the second year.

1st Year Courses:

The coursework is designed to provide a strong foundation in management areas and research techniques. Each candidate must complete a minimum of 36 credits as mentioned in Table 1.

Table 1

Term	Courses	Credits
I	Business Statistics	3
	Management Theories and Practices – I	3
	Essentials of Business and Research Communication	3
	Qualitative Research Methods	3
	Area Specific Course	3
II	Quantitative Research Methods	3
	Area Specific Course	3
	Management Theories and Practices -II	3
III	Literature Review and Academic Writing	3
	Course of Independent Study	3
	Dissertation	6
	Total Credits	36

The minimum of CGPA of 6.5 on a 10-point scale is required for passing Coursework. A candidate getting less than that shall be given one more opportunity to repeat the Course. After completion of the coursework, FPM students are required to clear the Comprehensive Qualifying Examination (CQE), which assesses the knowledge and research preparedness in the chosen area of specialization.

Research and Thesis Phase (Years 2, 3 and 4): Upon successful completion of the CQE, candidates undertake thesis work under the guidance of a Thesis Advisory Committee. The thesis must represent an original and significant contribution to the field of management. The research culminates in an internal and external thesis evaluation and defence.

Comprehensive Qualifying Examination:

The Comprehensive Qualifying Evaluation (CQE) is designed to assess a scholar's multidisciplinary understanding of management issues and their preparedness to undertake original research in their chosen area of specialization. The evaluation focuses on the scholar's ability to integrate perspectives from diverse knowledge domains, critically engage with existing research, and develop appropriate research models, frameworks or solutions.

The CQE will be conducted by a committee constituted specifically for each scholar by the FPM Office after the successful completion of the coursework. The committee will comprise of three faculty members, with one faculty member serving as the Chairperson. The Chairperson should preferably be from the scholar's area of specialization. The committee will assess the scholar's depth of conceptual understanding, interdisciplinary perspective, analytical capabilities, and ability to connect management issues across different knowledge domains. The evaluation will also examine the scholar's ability to critically synthesize the work of existing scholars and apply it to contemporary management problems.

The committee is expected to meet collectively to review the scholar's academic and research progress and determine an appropriate topic or research problem for the CQE. The evaluation will be designed to test the scholar's knowledge, integrative thinking, and ability to identify, analyse, and connect significant issues and challenges within the field of management.

The scope of the CQE is intended to strengthen the scholar's research competencies and ensure readiness for undertaking independent and original doctoral-level research leading to the thesis.

Thesis Proposal and Research Progress

a. Thesis Proposal

After the completion of CQE, a guide will be assigned to each of the FPM candidates. Their research journey begins with the identification of a relevant and significant research topic, developed in consultation with their guide and aligned with the scholar's chosen area of specialization. A Thesis Advisory Committee (TAC) will then be constituted to guide and supervise the scholar throughout the research process.

The TAC will comprise of three members, including a chairperson (guide), two faculty members from the same or an allied area of specialization. One external member from a reputed institution/organization from the same or an allied area of specialization can be allowed as a part of the TAC. In consultation with the TAC, the scholar will develop a comprehensive research design and prepare the Thesis Proposal, outlining the research problem, objectives, theoretical foundations, methodology and proposed contribution of the study.

The scholar will present the thesis proposal in an open seminar before the academic community of Delhi School of Business. The feedback and recommendations received during the seminar and from the TAC will be incorporated within the stipulated timeframe. Where substantial modifications are required, the revised proposal will be resubmitted for evaluation and approval. Upon approval of the proposal, the scholar will proceed with the research work leading to the doctoral thesis.

b. Research Progress Presentations

To ensure continuous academic engagement and systematic monitoring of research progress, scholars will be required to present their research work every six months. These presentations will provide an opportunity for faculty members and fellow scholars to critically review the progress, offer constructive feedback, and suggest directions for further development.

The scholar is expected to incorporate the relevant feedback and recommendations within the prescribed timeframe. A research progress report, along with supporting documents and evidence of the progress achieved, must be submitted to the members of the Thesis Advisory Committee, with a copy submitted to the FPM Office, Delhi School of Business.

c. Thesis Writing

Thesis writing represents the culmination of the Fellow Programme in Management (FPM). Under the guidance of the Thesis Advisory Committee (TAC), the scholar is expected to undertake a thorough and independent research that makes an original contribution to knowledge in the chosen area of study. The thesis should be based on a robust research design and appropriate methodology and demonstrate the scholar's ability to generate new knowledge and meaningful insights for the field of management.

d. Thesis Examination

Following the approval of the thesis by the Thesis Advisory Committee, a Thesis Examination Committee will be constituted by the FPM Office. The committee will comprise the TAC Chairperson and two external examiners, with at least one examiner preferably drawn from a reputed international institution.

The committee will undertake a comprehensive evaluation of the thesis, followed by a comprehensive viva voce examination to assess the scholar's understanding of the research problem, methodology, findings, and contribution to knowledge. Based on the examiners' evaluations and the outcome of the viva voce, the thesis may be accepted, accepted subject to modifications, or rejected, in accordance with the academic requirements of the programme.

e. Publication Requirement

Research undertaken during the FPM is expected to generate high-quality scholarly work suitable for publication in reputed peer-reviewed academic journals. A key objective of the programme is to prepare scholars for successful careers in academic research and teaching.

As part of the requirements for the award of the Fellowship, scholars are expected to publish at least two research papers in reputed international peer-reviewed journals indexed in recognised academic databases and journal classification systems, such Web of Science or Scopus. In addition, scholars are expected to develop and publish a high-quality teaching case, preferably with teaching notes, through recognised case publishing platforms such as Ivey Publishing, Harvard Business Publishing, ACRC, or other established case repositories. For meeting the publication requirement, the scholar should be the sole author or first author of at least one research publication(s).

All publications and research outputs must adhere to the institute's academic integrity and anti-plagiarism policies. Scholars are encouraged to submit their teaching cases to recognised case repositories in accordance with the respective submission, review, and publication guidelines. The scholar is expected to produce research that is original and of high quality.

f. Teaching Assistantship Requirement

The FPM Programme is designed to prepare scholars for successful careers in teaching and research, with a strong emphasis on developing academic, pedagogical and collaborative skills. As part of this development, each scholar is required to work with a faculty member as a Teaching Assistant (TA) and contribute to various academic and teaching-related activities.

The Teaching Assistantship may involve classroom teaching support, guest lectures, case and course material development, course design, curriculum development, assessment, grading, and other academic responsibilities assigned by the faculty member.

Each FPM scholar is expected to complete 30 hours or three months of Teaching Assistantship in a year after completion of their CQE at Delhi School of Business, as prescribed by the FPM Office.

g. Award of the Title of Fellow

A scholar must successfully fulfil all academic and programme requirements to qualify for the award of the title of “Fellow in Management”. The requirements include:

- Successful completion of the FPM coursework
- Successful completion of the Comprehensive Qualifying Examination (CQE)
- Successful completion and approval of the doctoral thesis
- Fulfilment of the prescribed publication requirements
- Successful completion of the Teaching Assistantship requirement

In addition, the scholar must obtain the necessary clearances from the designated authorities and functional areas of Delhi School of Business, as prescribed by the Institute's guidelines.

Upon fulfilling all requirements and receiving the requisite approvals, the scholar will be awarded the title of "Fellow in Management" at the Annual Convocation of Delhi School of Business.

h. Duration of the Program:

- ☑ FPM scholars are expected to complete the coursework within one year. In case of course repetition, it must be completed within a maximum period of two years.
- ☑ The Programme must be completed within 4 years after the registration, which may be extended up to 7 years maximum, depending on the merit of the case and favourable review of work progress by the FPM Committee.

Financial Support:

The institute will provide financial support to their FPM scholars throughout their FPM journey. On completing CQE after the successful completion of coursework, they will receive Rs 35000 per month. From third year, the scholars will receive Rs 40000 per month till the end of fourth year. Contingency grant of 60000 rupees will be provided across the four-year research journey of the scholar to support their scholarly requirements. Financial support to attend conferences will be provided as per the institute's policy.

Research Guidance:

Each candidate shall be provided one Guide under whose supervision the research work in relation to the Programme shall be carried out. The Guide shall be nominated by the Director of the Institution. All Guides shall be internal. In exceptional cases, where external guidance shall be required, recognized Guides from reputed Institutions shall be allowed only as co-guides.

Research Guides shall be allotted to the selected candidates after completion of the necessary course work, CQE and related formalities. The research programme and areas of research shall be finalized by respective Guides after discussion with the candidates and should be forwarded to the Director for approval.

Faculty with Ph.D and with at least 2 publications in recent times (within 3 years) in high quality journals of repute are eligible to guide the Fellow Programme candidates. Each such faculty shall be assigned a maximum of 2 candidates in each academic year.

Research Ecosystem:

Delhi School of Business provides FPM scholars with a holistic research ecosystem supported by access to world-class academic resources, leading industry databases and extensive digital knowledge repositories. Scholars can access premier research platforms such as EBSCO Business Source, ProQuest (ABI/INFORM Collection & Business eBooks), Prowess IQ (CMIE), and Emerald Indian e Cases, enabling them to undertake data-driven, and evidence-based research across

diverse domains of management. The digital library further provides access to thousands of peer-reviewed international e-journals and over 20,000 e-books through ProQuest, keeping scholars up to date with the emerging theories, empirical research, industry developments, and contemporary business practices. The institute provides scholars with dedicated research space and wi-fi access within the library.

General Regulations:

- ☑ The candidate shall pay all the prescribed fee as and when they are due.
- ☑ The Courses prescribed but not successfully completed by the candidate shall be repeated by the candidate after due permissions & payment of repeat exam fee as prescribed.
- ☑ Candidate must furnish a periodic Research Progress Report for review and evaluation by Thesis Advisory Committee and the Guide. Progress reports may be resubmitted, if the Thesis Advisory Committee and the Guide are not satisfied with the presentation.
- ☑ More than two repeated unsatisfactory progress report submissions shall render the candidate ineligible to continue the programme.
- ☑ In case of any dispute, the decision of the Director will be final. In all cases, AICTE guidelines will be followed.

Fee Structure:

Nomenclature of Fees	Annual Amount (Rs)
Tuition Fees	125000
Application Fee	1000*
Registration Fee for Thesis Proposal	2500*
Thesis Evaluation Fee	30000*

** One time charges*

Career Opportunities:

An FPM from Delhi School of Business (DSB) opens diverse career opportunities across academia, research, industry, consulting and policy. Graduates can pursue careers as faculty members, academic researchers, research fellows, business researchers, consultants and policy analysts in leading universities, business schools, research institutions, think tanks and organisations. The programme equips scholars with strong research, analytical and domain expertise, preparing them for intellectually rigorous and research-driven careers.

Beyond academia, FPM scholars can build careers in corporate strategy, business analytics, consumer insights, innovation, management consulting and policy research. They may also pursue leadership roles in research-intensive organisations or explore entrepreneurship and independent consulting. With its emphasis on research and contemporary management challenges, the FPM provides a strong foundation for careers that create impact at the intersection of knowledge, business and society.



DELHI SCHOOL OF BUSINESS

By Vivekananda Institute of Professional Studies - TC

AU Block, Outer Ring Road Pitampura, Delhi-110034

Nearest Metro Stations:Pitampura(2km), Haiderpur(0.5km)

+91-8810227902, +91-8448589526

admission@dsb.edu.in www.dsb.edu.in